COMPANY PROFILE

BV·TECH

BV TECH AT A GLANCE

Founded in 2005, BV TECH is one of the main players in the Information and Communication Technology and Data and Information Security markets.

€205M
Revenues

+1400
Employees

22.4%
Ebitda

14
Operational Companies

10%
R&D

20
Offices across Europe, Switzerland, UK e USA

BV TECH

BV TECH supports institutions and companies to seize all the opportunities offered by technology and to be able to respond to current and future challenges, making them unique opportunities for development and innovation.

Innovative programs and investments in the latest technologies are urgently needed. Technological systems are the backbone of changes that are now immediately required. BV TECH, the main player in the ICT sector in Italy, stands as the playmaker of a renaissance of the national ICT industry in the coming years.

Because ICT is the infrastructure of the future.

Raffaele Boccardo
President and Founder of BV TECH



CONNECTING THE WORLD TO ITS FUTURE



CLOUD & INFRASTRUCTURE

Design, creation and management of ICT infrastructures



SOFTWARE

SW design and development and System Integration



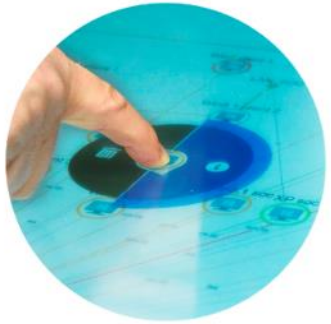
CYBERSECURITY

Security for digital processes, data and information technology



DIGITAL TRUST

Document storage, BPO and GenAI platforms.



DATA SCIENCE

AI, Advanced Analytics, Big Data, Data Warehouse and Data Mining



CONSULTING

Full-service consultancy, from strategy to operational management.

MAIN MARKETS



PUBLIC ADMINISTRATION



HEALTHCARE



SPACE AND DEFENSE



HOMELAND SECURITY



INDUSTRY



TRANSPORTATION



TELECOMMUNICATION



MEDIA



FINANCE



ENERGY E UTILITIES



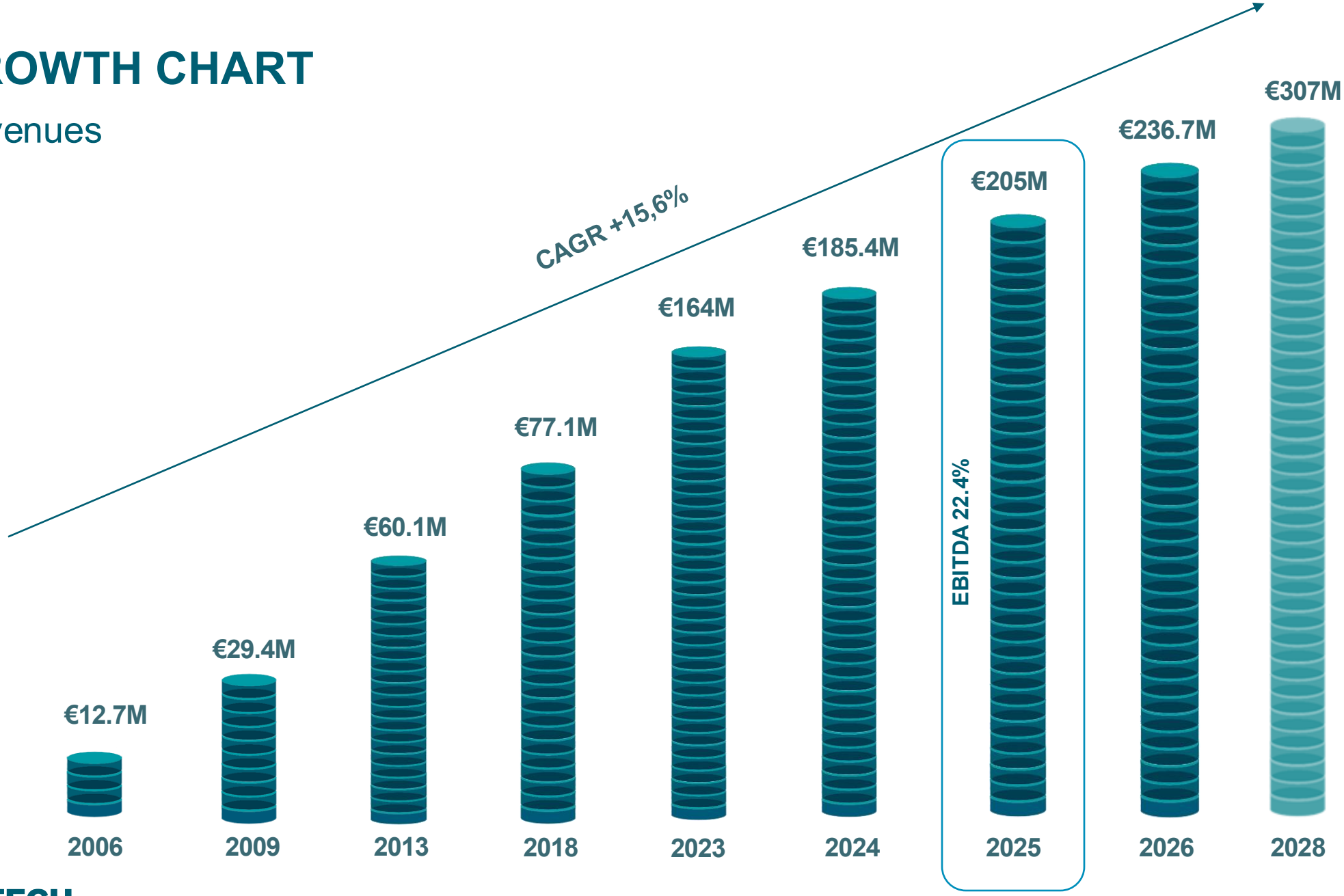
FASHION



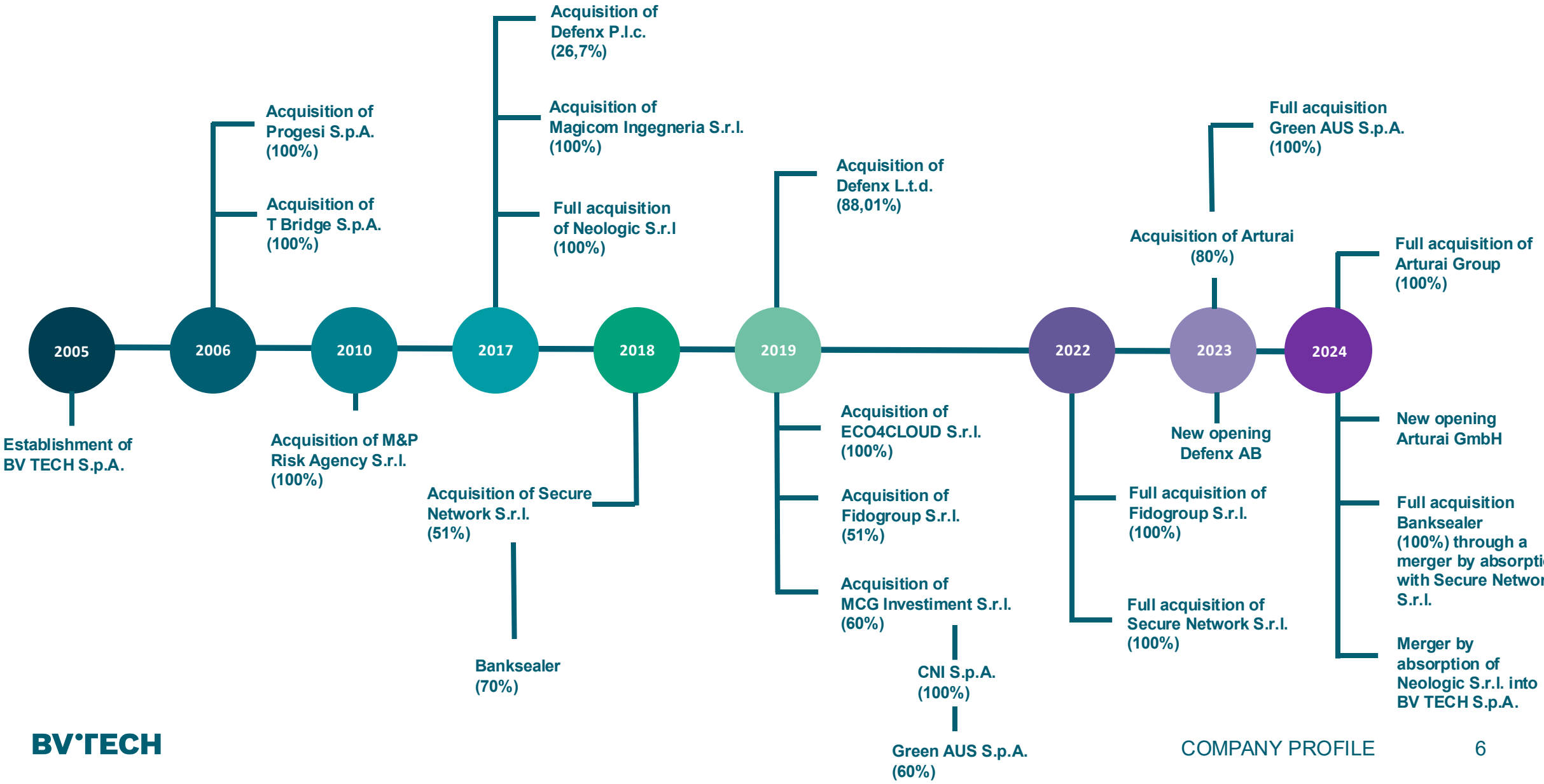
RETAIL & GDO

GROWTH CHART

Revenues



OUR STORY


2005
Establishment of BV TECH S.p.A.
2006
Acquisition of Progesi S.p.A. (100%)
Acquisition of T Bridge S.p.A. (100%)
2010
Acquisition of M&P Risk Agency S.r.l. (100%)
2017
Acquisition of Defenx P.l.c. (26,7%)
Acquisition of Magicom Ingegneria S.r.l. (100%)
Full acquisition of Neologic S.r.l (100%)
Acquisition of Secure Network S.r.l. (51%)
Banksealer (70%)
2018
2019
Acquisition of Defenx L.t.d. (88,01%)
Acquisition of ECO4CLOUD S.r.l. (100%)
Acquisition of Fidogroup S.r.l. (51%)
Acquisition of MCG Investiment S.r.l. (60%)
CNI S.p.A. (100%)
Green AUS S.p.A. (60%)
2022
Full acquisition of Fidogroup S.r.l. (100%)
Full acquisition of Secure Network S.r.l. (100%)
2023
Full acquisition Green AUS S.p.A. (100%)
Acquisition of Arturai (80%)
New opening Defenx AB
2024
Full acquisition of Arturai Group (100%)
New opening Arturai GmbH
Full acquisition Banksealer (100%) through a merger by absorption with Secure Network S.r.l.
Merger by absorption of Neologic S.r.l. into BV TECH S.p.A.

INDUSTRIAL RENAISSANCE

- Platforms, solutions and services for critical infrastructures security.
- Distinctive skills and specializations at the service of people’s freedom and security.
- Established partnerships with top Italian and international universities and research institutes.
- Investments in the most advanced technologies.
- International presence.

Strong leadership in the field of ICT and Cybersecurity to bring about a new global technological awareness.



AT THE SIDE OF INSTITUTIONS AND ORGANIZATIONS, TO SUPPORT THE DIGITAL TRANSFORMATION





9
WORLDWIDE COUNTRIES

20
OPERATIVE OFFICES

BV TECH
Arturai
CNI
Defenx
Eco4Cloud
Fidogroup
Green AUS
Magicom Ingegneria
M&P Risk Agency
Progesi
Secure Network
T Bridge

QUALITY AND RELIABILITY ASSURANCE

BV TECH provides:

THE BEST TAILOR-MADE SOLUTIONS

in the industry that are custom fit based on customers needs.

CUSTOMER-CENTRIC APPROACH

respecting the time, costs, and quality of every project all while ensuring the highest levels of safety.

MANAGEMENT OF THE COMPLETE LIFE CYCLE

of ICT solutions: from the definition of the requirements to the systems' conception, design, implementation, installation, maintenance and evolution.

PROVEN RELIABILITY AS A PARTNER

working alongside leading national and international players.

OUR TEAM

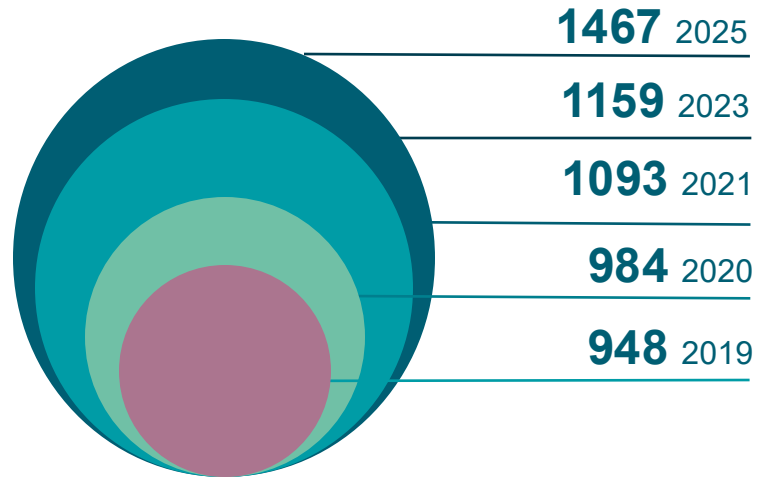
At BV TECH our employees share a **passion and commitment to innovation**.

Our team consists of highly skilled men and women with interdisciplinary and multidisciplinary experience reconstructing and strengthening Italy's ICT industry.

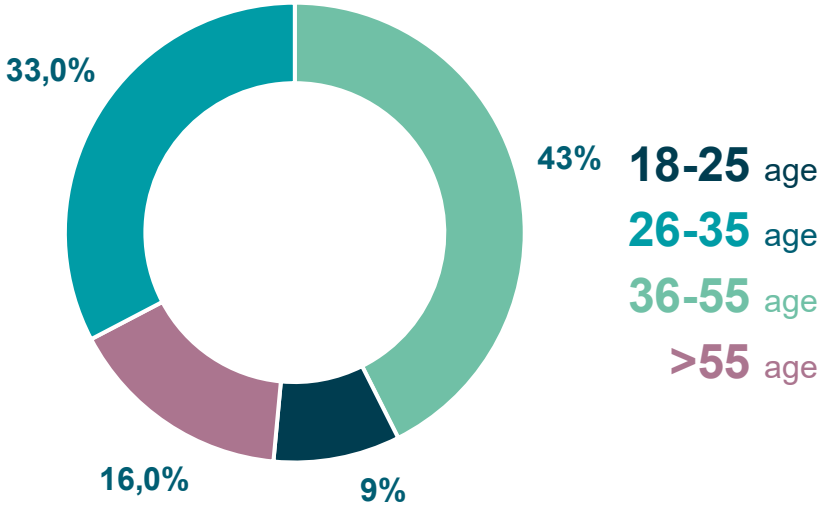
Our growth is based on a **customer-centric approach that fosters collaboration, recognition and trust**.

Our results to-date have proven our commitment **to continuous training and development** in order to gain the necessary knowledge to face the challenges of the dynamic, rapidly evolving landscape.

Employees growth



Employees by age



MARKETS



PUBLIC ADMINISTRATION

BV TECH combines the management and growth of public information assets, the definition of innovative models for Public Administration processes, digital infrastructure development and the implementation of solutions to realize superior operational ecosystems. The main operational areas include Agriculture, Environment and Land, Justice, Health, Public Finance, and Infrastructure. BV TECH offers tools and models to govern renewal and to simplify and innovate operating processes with effective and efficient systems.



HEALTHCARE

BV TECH supports the Digital Transformation of processes and projects aimed at the coordination and management of information and administrative workflows. On a regional level, it provides new strategic models for the management, planning, and monitoring of systems and for the organization of the provision of services. On a local level, it manages the cycles of prescription, booking, and delivery of services in support of clinical activity. In hospitals, with the help of an Enterprise Service Bus which it supplies for Italy, BV TECH guarantees interoperability, avoiding lock-ins and incompatibility issues among different products within the hospitals.

MARKETS



DEFENSE AND SPACE

BV TECH develops technologies and software for the main National Defense programs. Directly participate in modernization and enhancement programs for C4ISTAR, Cyber Defense, Training and Simulation, Engineering Logistics Support and Facilities and Infrastructures. In Italy and abroad, BV TECH participates in the implementation of command-and-control systems for land, air and naval applications, Mission Planning systems, radar systems, middleware infrastructures, training simulators, validation processes for weapons and combat systems, and applications for air traffic control.



HOMELAND SECURITY

BV TECH develops proprietary technologies in Cybersecurity and the proactive defense of the country's critical infrastructures. It collaborates with leading public and private national institutions in the design, implementation and operation of complex ICT systems and services for Big Data and AI management, as well as technologies and solutions for effective defense from the cyber threats against the national security. BV TECH has also developed distinct scientific-technological skills through significant research projects in the field of the National Military Research Plan.

MARKETS



INDUSTRY

All industrial sectors are increasingly automated and interconnected. BV TECH offers solutions in ICT Outsourcing, Customer Care, Information Security, Centralized and Distributed Data Management, Server Virtualization, fixed and mobile telecommunication networks, Business Intelligence, Business Processing Outsourcing, Electronic Document Management, certified IT conservation and physical archiving. BV TECH has carried out important national and international projects in the fields of Environment, Agriculture, Sustainable Transportation, and Logistics Processes.



TRANSPORTATION

The transportation ecosystem will be revolutionized by the power supply, the sharing paradigm, and autonomous driving. BV TECH carries out studies and consulting services for National Transportation governance and planning, provides models and implementation of innovative services and systems for transportation and develops logistic-productive projects on national and European levels. Through the know-how acquired through participation in European programs on research and transnational cooperation, BV TECH designs and implements solutions for transportation using methods and tools for the Intelligent Transport System, Simulation Models and Big Data.

MARKETS



TELECOMMUNICATION

BV TECH specializes in the evolution of existing communications infrastructures and operational management, with the ability to integrate Business and Operation areas. It excels in identifying new technological solutions and defining internal processes for new modes of business. In the Cloud field, BV TECH is the ideal partner for large Digital Transformation projects and for performance and security in the provision and use of application services



MEDIA

BV TECH is a landmark in Digital Media and Communications. It offers innovative services, solutions and products in production, post-production and interactive management of audio content and video, video communication and streaming solutions - Live and On Demand - for financial communication, corporate, institutional and product. Furthermore, BV TECH designs and produces digital communication events with a high technological and scenographic impact.

MARKETS



FINANCE

Performance and security are the central themes of the financial sector. BV TECH collaborates with the main national and international players on electronic payment systems and offers strategic and management consulting for the construction and management of large Italian and international projects. BV TECH designs and manufactures solutions and services in FinTech and Monetics, card processing payment (Issuing) and acceptance of payments by merchants (Acquiring), with particular attention to Information Security Management, Fraud Prevention and Cybersecurity.



ENERGY
E UTILITIES

BV TECH provides strategic consulting and security assessments for energy networks that require the efficient integration of intelligent systems. On a national level, it ensures the disbursement of economic incentives aimed at promoting the development of Renewable Energy. On a regional scale, it facilitates new design and construction modalities and supports professionals and citizens for Energy Certifications of buildings.

MARKETS



FASHION

BV TECH creates VR | AR solutions and develops platforms that integrate Social, Streaming - Live and On Demand – and Analytics to support sales campaigns. It efficiently supports change with new business strategies, through advanced technologies and strategic consulting, with a focus on expansion and growth.

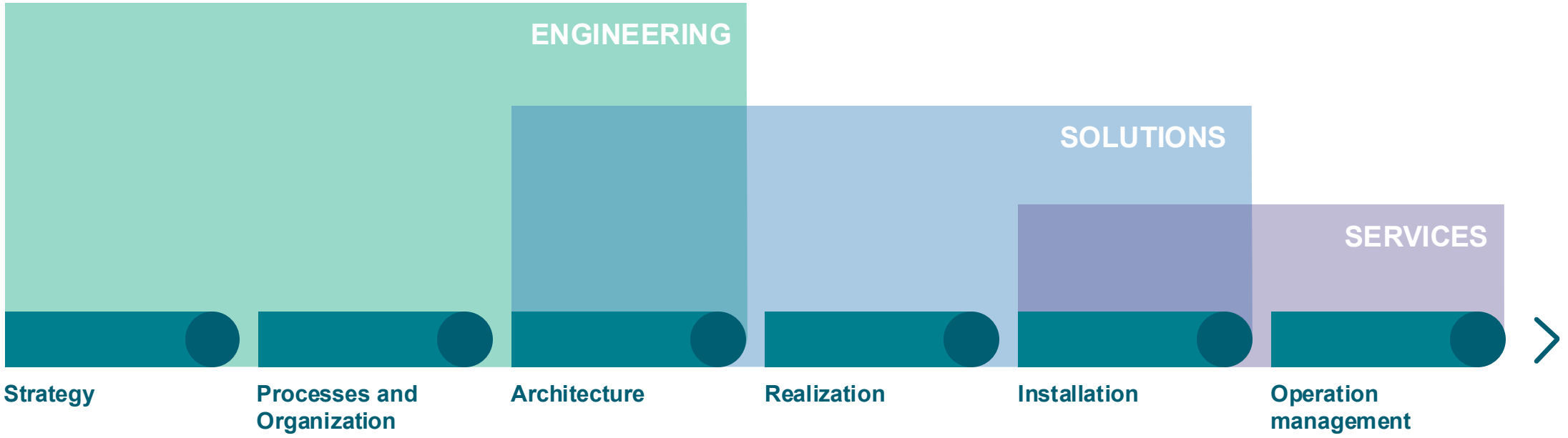


RETAIL & GDO

BV TECH provides strategic consulting on the complex issue of Digital Transformation. It offers Audit, Compliance and Fraud Management services, evaluating network security by identifying and mitigating vulnerabilities. Through AI and Deep Learning, it analyzes data and supports marketing campaigns. Finally, it guarantees the stable provision of e-commerce services and related billing processes.

FROM STRATEGY TO OPERATIONAL MANAGEMENT

From business ideas to production and design of complex information systems and infrastructures, to the operational and evolutionary maintenance.

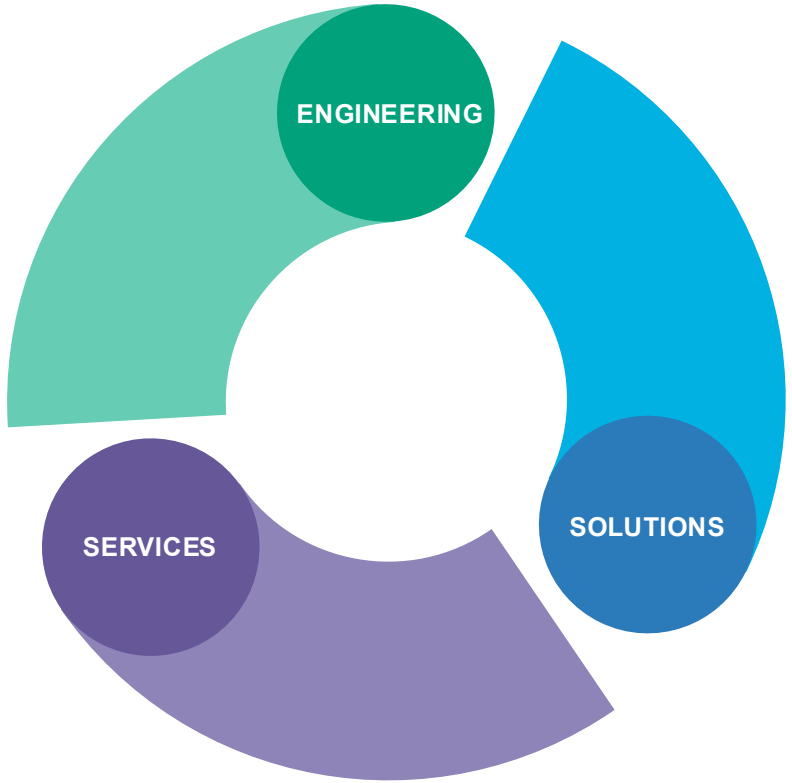


ENGINEERING, SOLUTIONS AND SERVICES

Engineering. From strategy to process development and the organization of human resources, to the design, sizing and implementation of advanced ICT technological systems and data and information security.

Solutions. Design and implementation of "turn-key" solutions (HW and SW) in the sectors of ICT, Security Networks and Infrastructures, Fraud Detection Systems, Big Data, Artificial Intelligence, Cybersecurity, Connected Care and Virtual Systems.

Services. Systems and network technical assistance and operational management of networks and ICT systems. Optimization of IT and telecommunication infrastructures, centralized or distributed, with operational continuity. Management of technological infrastructures (NOC, SOC), Service Desk / Help Desk, customized devices, installation, configuration and field service in the territory.



ENGINEERING



- Feasibility studies for investments in technological infrastructures and ICT systems;
- Business planning, strategic positioning of customers' ICT products and services in the market;
- Design of technological and application architectures;
- Design of software solutions and market platforms/products;
- Evaluation of investments and expected returns;
- Risk Assessment & Risk Management;
- ICT Advisory.

- Offer Engineering;
- Definition of requirements, drafting of technical specifications and management of project tenders;
- Specialized consultancy focused on IT and network infrastructures;
- Program and Project Management for complex projects;
- Specialized technical activities on specific technologies;
- System Integration Activities for Large Systems;
- Business Process Engineering
- Training.

SOLUTIONS



CLOUD & INFRASTRUCTURE

- Architecture & Cloud
- Web & Application Performance
- Internet Of Things
- Identity & Asset Management
- Operation Automation

CYBERSECURITY

- Security Operation Center
- DDos Protection
- App & API Protection
- Cyber Range
- Ransomware Protection

SOFTWARE

- Applications design & development
- Modelling & Simulation
- Blockchain
- Robotic Process Automation

DIGITAL TRUST

- Document Management
- Business Process Outsourcing
- Proprietary AI generative platforms

DATA SCIENCE

- Artificial Intelligence
- Big Data
- Data Warehouse
- Advanced analytics

CONSULTING

- Definition and implementation of technological and application architectures
- Tailor made support for the analysis, development, testing and delivery of networks and systems.
- Digital payment systems - Monetics

SERVICES



CLOUD & INFRASTRUCTURE

- Digital Transformation
- Managed Services & Outsourcing
- Edge Services
- Service Desk
- Engineering Services
- Plant Installations
- Digital Events
- Streaming Live & VOD

CYBERSECURITY

- Managed Security Services
- Assessment & Advisory
- Compliance
- Cybersecurity Training
- Digital Forensics

CONSULTING

- IT Audit & Compliance
- Business Process Engineering
- Complex project management
- Risk Assessment & Risk Management
- ICT Advisory

DIGITAL TRUST

- Private Cloud for document management
- Development of custom use cases on generative AI platforms

SOFTWARE

- Application Management
- Application Maintenance
- T&S Platforms

PRODUCTS

SPACE AND DEFENSE

- SMART (Military Simulator for Realistic Shooting Training)
- Decision Dashboard
- T&S Systems

CYBERSECURITY

- Cyber Range
- Security Suite
- Privatewave
- IWMEET
- Deception Platform
- ISMS
- ExplikAI

DIGITAL MEDIA

- IWCAST

CERTIFICATIONS AND PARTNERSHIP

Competence and professionalism attested by over 1000 company and professional certifications, partnership and exclusive collaborations.

SYSTEM CERTIFICATIONS

- ISO/IEC 27001
- ISO 9001
- ISO 14001
- ISO/IEC 20000-1
- ISO 45001
- ISO 37001
- ISO 50001
- ISO 30415
- ISO 22301
- SA 8000
- UNI 11769
- UNI/PdR 125

PARTNERSHIPS

- Akamai
- AWS
- Checkpoint
- CyberArk
- CISCO
- CITRIX
- Crowdstrike
- Dell EMC
- Fortinet
- Google
- HP Inc.
- HUAWEI
- IBM
- Lenovo
- Microsoft
- Netapp
- Nutanix
- OneIdentity
- Oracle
- Red Hat
- Splunk
- SUSE
- Trend Micro
- Veeam
- Veritas
- Vmware
- Watchguard
- Zerto

LICENSES / QUALIFICATIONS

- National Security Qualifications
- Art.28 TULPS
- DL 37/08
- Bentley – Cube Dynasim
- PTV Viskwalk
- SOA